

Mayer Steel Pipe Corporation Investor Conference

2023.6.8



Outline:

- Business Outlook
- Operational Overview
- ESG work report
- Financial Overview







Safe Harbor Statement

This presentation may contains forward-looking statements. All statements other than historical and current fact, without limitation, including business outlook, predictions, estimates, are forward-looking statements.

Such statements are based upon management's current beliefs and expectations and are subject to various risks, uncertainties and other factors that could cause actual outcomes and results to differ materially. We caution readers not to place undue reliance on forward-looking statements as these statements speak only as of the date they are made, and we disclaim any obligation to, update or alter any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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Business Outlook

The external competitive environment, regulatory environment, and general economic environment

- 1. The impact of high-inflation, high-interest and deglobalization.
- The impact of China's steel industry on global steel prices
- 3. Global steel supply remains at overcapacity.
- 4. The importance of carbon neutrality is increasing.
- 5. International economic and trade integration is crowded out.
- 6. Economic uncertainty from geopolitical risks.





Production and sales volume in the last two years:

Unit: Ton / NTD Thousand

Year	2023Q1		2022	2022Q1		2022		2021	
Department	Output	Output value	Output	Output value	Output	Output value	Output	Output value	
Steel department	21,371	830,758	23,346	1,121,393	91,662	4,301,768	111,347	4,347,133	

Year	2023Q1		2022Q1		2022		2021	
Department	Sales volume	Sales value						
Steel	30,330	1,619,178	29,680	1,598,834	121,103	6,555,002	134,742	6,515,200
Investment	0		0		1,506		2,720	
Hotel service	32,100		12,477		67,837		40,698	
Total	1,651,278		1,611,311		6,624,345		6,558,618	



Sales region of major commodities:

Unit: Ton / NTD Thousand

	2023/ 2023/		2022/1/ 2022/3		2022		2021	
Region	Net sales	Proportion (%)	Net sales	Proportion (%)	Net sales	Proportion (%)	Net sales	Proportion (%)
Taiwan	1,546,620	93.66	1,499,164	93.04	6,132,730	92.58	6,027,298	91.90
Vietnam	57,692	3.49	65,531	4.07	316,572	4.78	314,340	4.79
Thailand	31,082	1.88	39,761	2.47	133,250	2.01	172,489	2.63
Other	15,884	0.97	6,855	0.42	41,793	0.63	44,491	0.68
Total	1,651,278	100	1,611,311	100	6,624,345	100	6,558,618	100

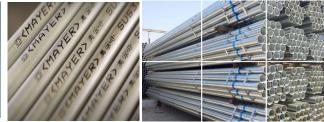
Main Business Locations



Future Market Development

- Price instability in steel will impact downstream processing and marketing.
- The demand for pipe fittings for construction projects will not decrease.
- The demand for pipe fittings for machining is slowly recovering.





Future Market Development

Stainless Steel Products

- The huge fluctuation in cost of raw materials has not stabilized.
- Declining export demand impacts domestic sales and price.
- Supply is greater than demand, making the structure hard to ameliorate.



Overseas business development:

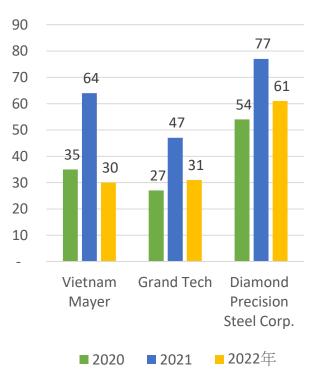
Unit: Ton / NTD Thousand

	20	23Q1	2022Q1		2022		2021	
	Sales volume (Ton)	Sales value (Thousand)						
Vietnam Mayer	1,544	61,012	1,793	69,992	8,441	337,994	9,332	350,154
Grand Tech	2,030	134,460	2,122	124,707	7,653	471,998	8,094	454,022
Diamond Steel Tube	2,940	161,859	3,483	203,454	14,080	836,397	12,698	698,600

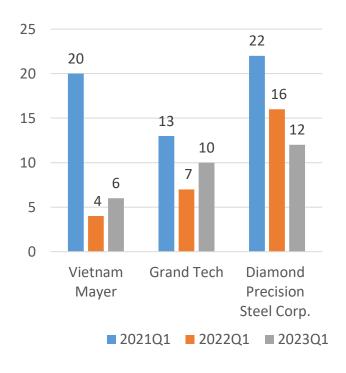


Overseas business development:

Investment income recognized by Mayer Steel Pipe Corporation (Year/NTD million)



Investment income recognized by Mayer Steel Pipe Corporation (Quarterly /NTD million)







ESG work report



- 1. Greenhouse Gas: Complete the ISO 14064-1 greenhouse gas inventory.
- 2. Energy Management: Replace major machinery with high-frequency and transistor equipment to achieve energy-saving efficiency.
- 3. Renewable Energy Generation: Install a self-owned photovoltaic (PV) power plant and plan to increase the power generation capacity.
- 4. Water Source Environmental Protection: Install new types of wastewater treatment equipment to achieve the goal of water purification.



- 1.Occupational Safety: Prioritize occupational safety by implementing personnel training and professional certification management.
- 2. Talent Retention and Development: Encourage employees to continuously learn, enhance themselves, and pursue on-the-job training.
- 3. Human Rights Emphasis: Foster a diverse and inclusive work environment that respects human rights and provides a friendly workplace.



- 1. Publish the first ESG sustainability report.
- 2. Actively promote corporate governance in line with government policies and integrate it with ESG initiatives.
- 3. Scored 4.52 in the board performance evaluation for the fiscal year 111, indicating an excellent performance.



ESG work report

Promoting Green Energy: In line with policies and social responsibilities, we have built PV power generators on the roofs of our plants.

Year	2019	2020	2021	2022	2023	Total
Estimated Capacity Installed (kW)	962	-	-	-	341	1,303
Actual Capacity Installed(kW)	962	-	-	-	-	962
Electricity Output (kwh)	801,540	1,070,596	1,023,956	999,588	382,458 (as of May)	4,278,138

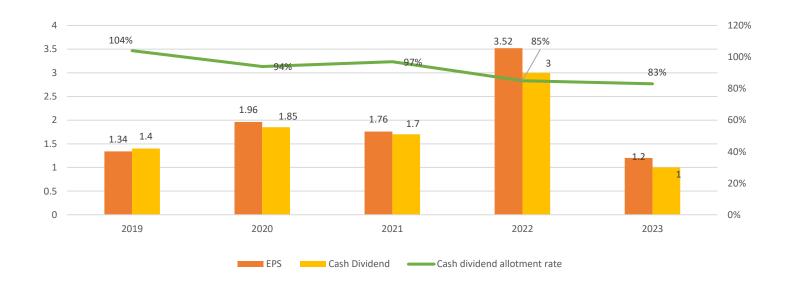
As of May. 2023, the accumulated electricity output of solar power in CSC group reached 4,278,138 kwh. Revenues from electricity sales reached 22,476 thousand. Carbon reduction reached 2,178 tons, equivalent to the CO2 absorption of 5.60 Taipei Daan Park.

^{* (}Estimated based on the 2021 Taipower electricity carbon emission factor, 0.509 kg CO2e/kwh)

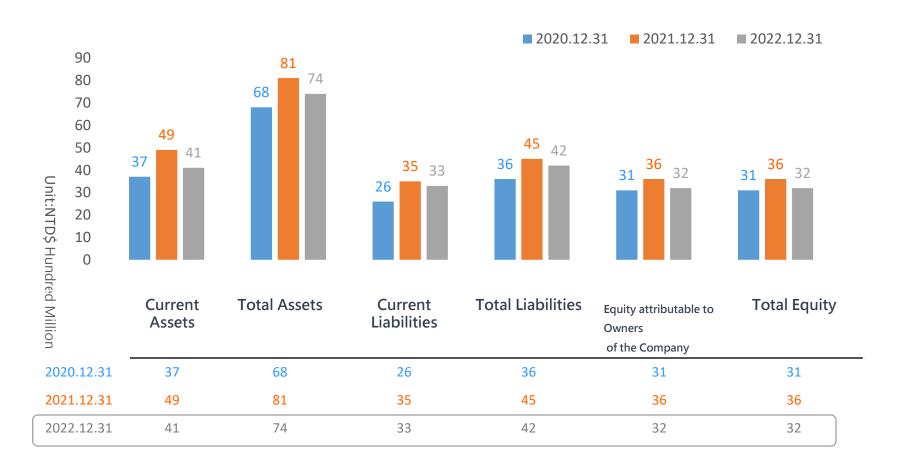


Historical EPS and Dividends Paid

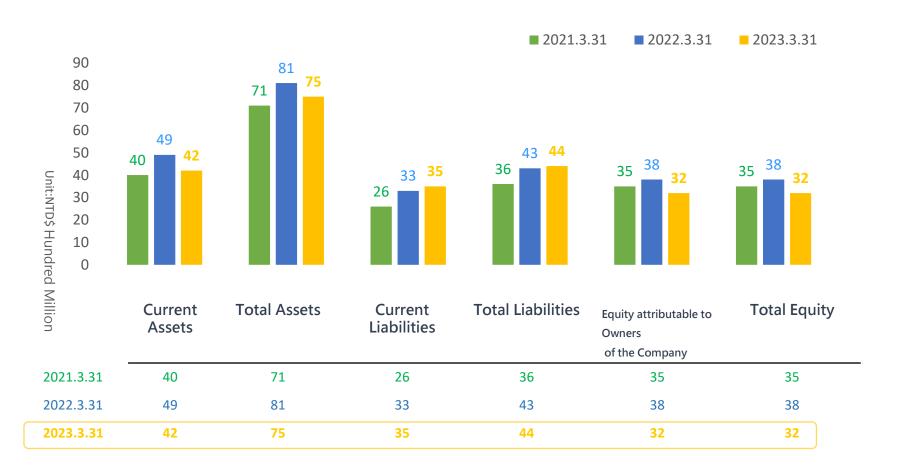
Profitable year	2019	2020	2021	2022	2023
EPS	1.34	1.96	1.76	3.52	1.2
Cash Dividend in NTD per share	1.40	1.85	1.70	3	1
Cash dividend allotment rate(%)	104	94	97	85	83



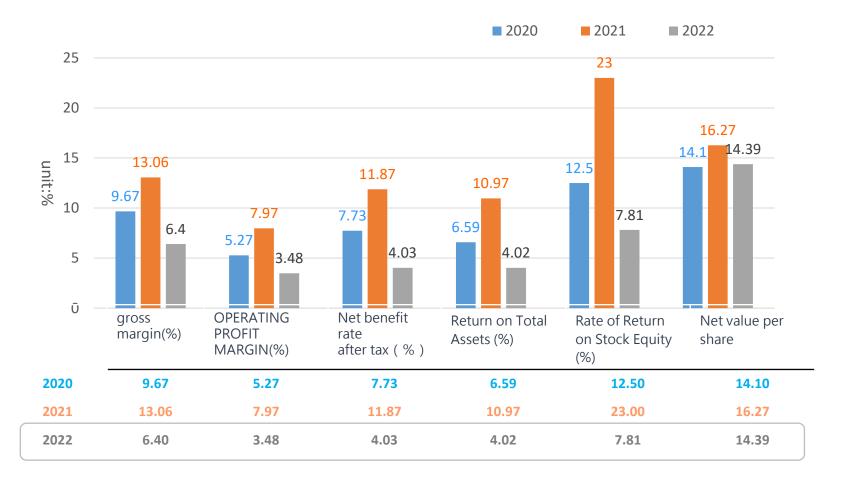
Consolidated Balance Sheet(Year)



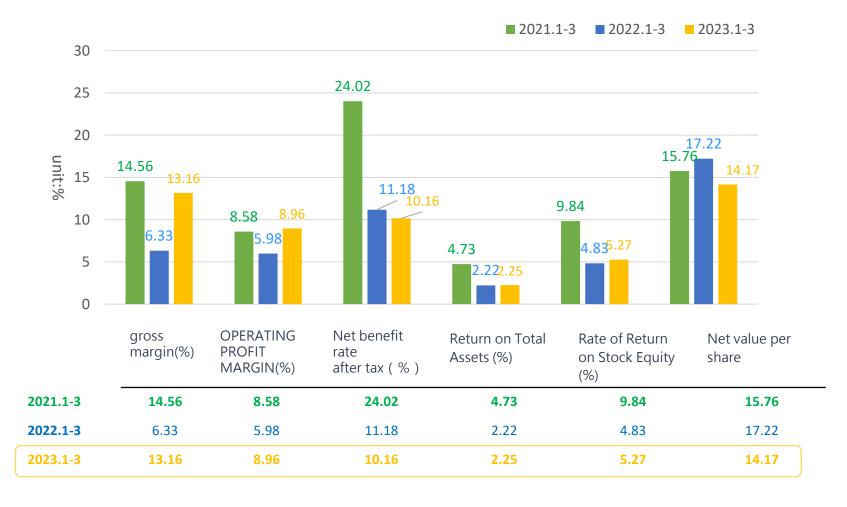
Consolidated Balance Sheet(Quarterly)



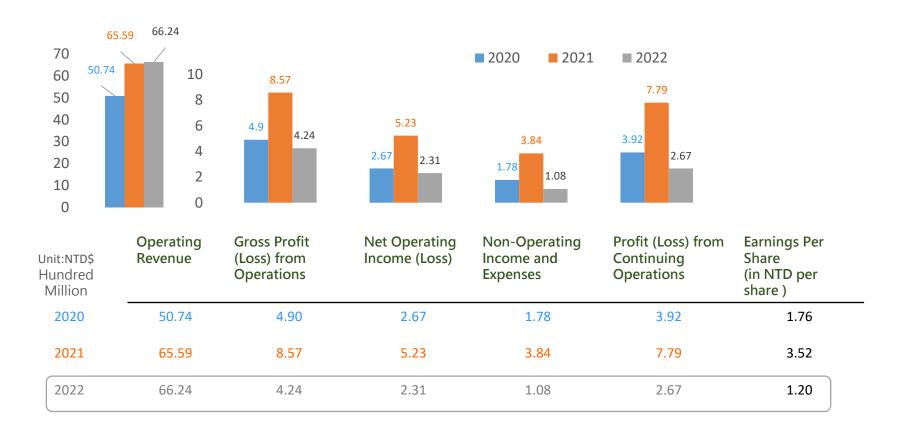
Key Financial Indicators(Year)



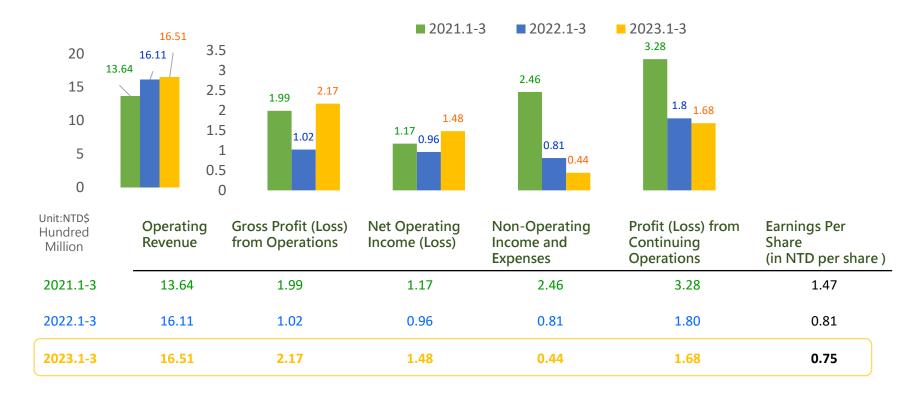
Key Financial Indicators (Quarterly)



Consolidated Income Statement(Year)



Consolidated Income Statement(Quarterly)







Q & A

